

Archived

Teletržnik/teletržnica

Selected qualifications

Name of qualification Teletržnik/teletržnica

Translated title (no legal status) Telemarketer

Type of qualificationNacionalna poklicna kvalifikacija, SOK raven 5

Category of qualification Poklicna kvalifikacija

Admission requirements • Secondary technical or general education.

ISCED field Field

Poslovne in upravne vede, pravo

ISCED subfield subfield prodaja (trgovina) na debelo in drobno

Qualification level SQF 5 EQF 4

Learning outcomes

Candidates will be able to:

- plan and organise own work,
- ensure the quality and efficiency of work in the working environment in accordance with regulations,

good business practices and with standards,

- make rational use of energy, material and time,
- protect health and the environment,
- develop enterprise characteristics, skills and behaviour,
- communicate with customers and co-workers,
- use modern information and communication technologies and software tools,
- draw up documentation and check sources of information,
- perform pre-sales, sales and post-sales activities via electronic communication channels,
- conduct surveys via electronic communication channels,
- keep records and archive working documentation.

Accessors

Verification and assessment are carried out by committees for the verification and validation of national vocational qualifications, appointed by the National Examination Centre (NEC). Committee members must be licensed by the National Examination Centre. Licences may be found here.

Assessment and completion

VALIDATION

During the counselling process, the candidate prepares a portfolio. The relevant committee assesses the portfolio and validates the catalogue content in part or full. If the committee is unable to validate all catalogue content, it assigns tasks to the candidate for verification.

VERIFICATION METHOD

Practical verification with an oral presentation.

Condition for obtaining certificate

Candidates demonstrate attainment of the knowledge, skills and competences defined in the catalogue of standards of vocational knowledge and skills.

Awarding body

Providers of procedures for identifying and validating national vocational qualifications are entered in a register of providers maintained in the relevant collection of the National Reference Point for Occupational Qualifications. Providers include: vocational schools, companies, inter-company training centres, adult education centres and chambers of commerce.

URL